



## **TOP SIMULATION & TRAINING COMPANY SELECTS PRIVIA**

**Herndon, Va – May 3, 2012** – Privia LLC, a leader in bid, capture and proposal management solutions for government contractors, has announced that Tec-Masters, Inc. (TMI), a Huntsville, Alabama based Minority Owned Small Disadvantaged Business (SDB) has chosen Privia as its business development and proposal management solution.

TMI's well established contract base has generated over \$53 million in revenues the last five years. The company is ISO 9001:2008 Certified and Capability Maturity Model Integration (CMMI) Level 3 Appraised. Their work focuses on a range of services, including analysis; modeling and simulation; engineering; logistics, information technology; hardware and software development; system integration, design and manufacture; integrated logistics support; creative multimedia plus training and testing simulation / instrumentation.

TMI needed a solution that could manage bids and proposals across their portfolio of federal contract vehicles, including Government-Wide Acquisition Contracts (GWACs), Indefinite Delivery/Indefinite Quantity (ID/IQ) task-order contracts, Blanket-Purchase Agreements (BPAs), and multiple teaming contracts.

"Privia was selected as the best solution to manage not only the proposal process, but as a tool to provide visibility into all business development opportunities across our organization." said Doug Harrison, Director Corporate Development at TMI. "With Privia, we are able to maintain a single company repository that houses all of our business development and proposal activity as well as past performance data and contract information.

"By selecting and deploying Privia for opportunity and proposal management, TMI will be able to effectively maximize staff productivity, assure adherence to proposal development processes and ultimately increase the company's bottom line," said Glenn Giles, President and CEO of Privia. "We look forward to working with TMI as they continue to grow their business."

### **About Tec-Masters, Inc.**

Tec-Masters, Inc. (TMI) brings unsurpassed dedication, quality and reliability to every task at hand. Headquartered in Huntsville, Alabama with offices located throughout the United States and abroad, Tec-Masters, Inc. provides innovative, robust scientific and technological solutions for Defense, Federal and Commercial customers worldwide.



### **About Privia LLC**

Privia provides products to help organizations streamline the entire bid, capture and proposal process—from pipeline management and reporting to teammate collaboration and proposal development. With delivery in days and at a fraction of the cost, leading organizations such as CSC, Management Concepts, Merlin International, MicroTech, Scientific Research Corporation (SRC) and USIS are streamlining processes to save time and money in areas such as bids and proposals, past performance management, contract management, case management and claims processing. For further information, visit <http://www.privia.com>.

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